



Red Hat
Partner Connect



Pronteff
IT SOLUTIONS

Pronteff's IT Services Marketing Deck

PROMPT | THOUGHTFUL | EFFECTIVE

sales@pronteff.com | www.pronteff.com

Pronteff IT Solutions – Hyderabad | Chennai | Mumbai | Bangalore | North America

Pronteff IT Solutions – Company Overview

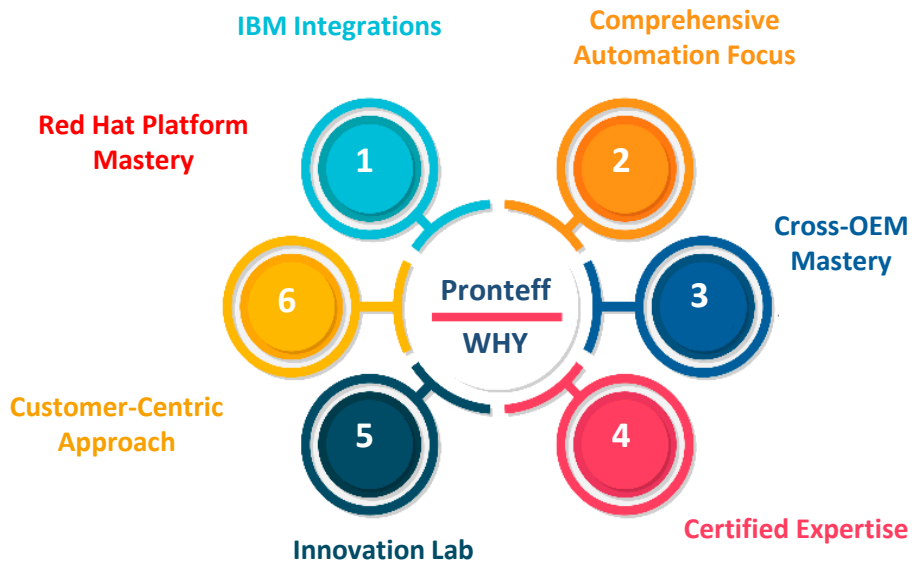


Our Core Values > Promptness, Thoughtfulness, Effectiveness



Who We Are: System Integrators, Consultants, Value added software seller specializing in automation & integration.

- ❖ IBM Gold Partner, Red Hat Advanced Reseller, Akamai focused partner... delivering secure, scalable, and innovative integration solutions.
- ❖ Serving customers across India, Middle East & USA for over 8 years & 120 + associates.
- ❖ Mission: Be an integral part of our customers' journeys by creating long-lasting value through embracing new technologies and innovation.
- ❖ Renowned for our **consultative approach**, helping clients define and execute their **API roadmaps** and **Secrets management solution** with precision.
- ❖ End-to-end services: Pre-Sales, Marketing, Inside & Field Sales, Solutioning, Sizing, Architecture, Development, Implementation and Shared Services Support 24x7.



Why Pronteff?

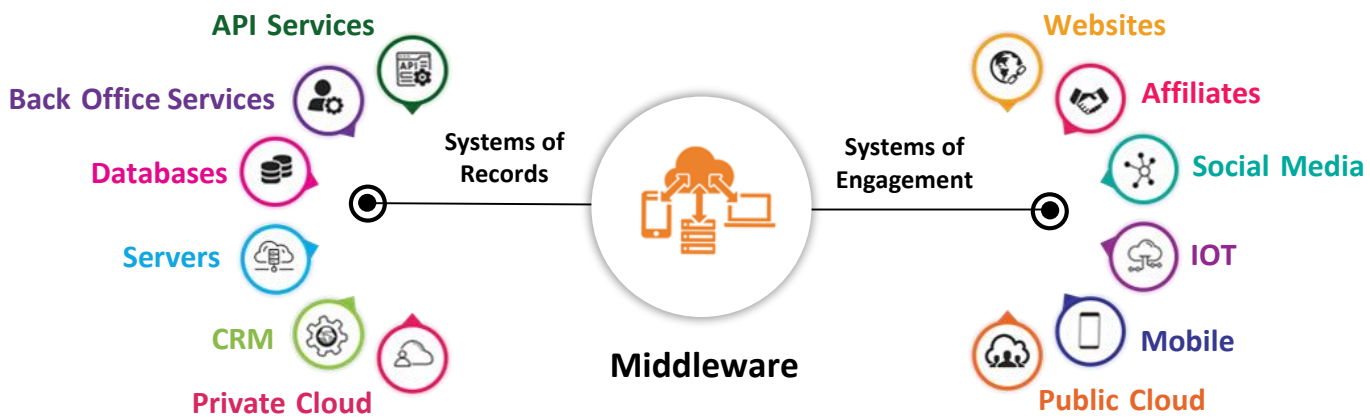
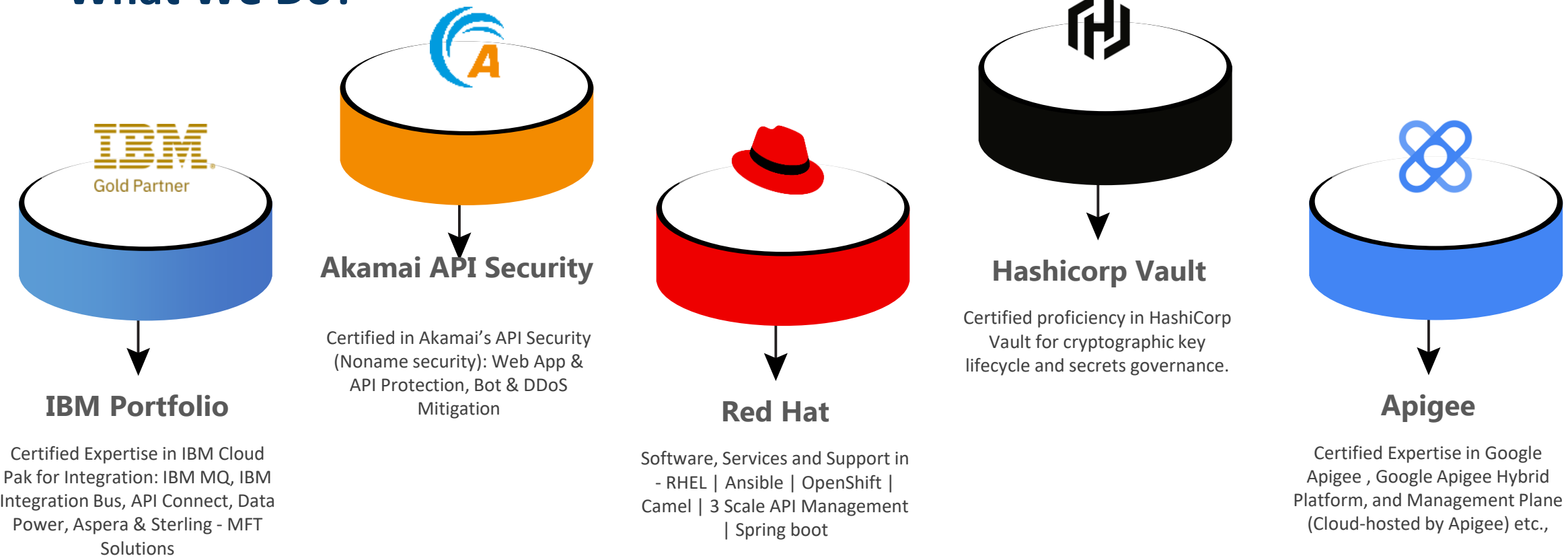
- ❖ **Well-known SI for IBM Integrations and automation:** Proven expertise across Banking, Finance, Insurance, Health care, Media & Entertainment.
- ❖ **Comprehensive Automation Focus:** From Solution to implementation.
- ❖ **Red Hat:** OpenShift Platform, Virtualization and OpenShift AI
- ❖ **Cross-OEM Mastery:** Transitioning customers seamlessly to IBM technologies.
- ❖ **Certified Expertise:** Industry-recognized certifications ensure trusted and reliable solutions.
- ❖ **Innovation Lab:** Own R&D environment. 100 + Proprietary Accelerators & Tools.
- ❖ **Customer-Centric Approach:** Tailored API integration and other solutions for long-term success.
- ❖ **Cross-OEM Expertise:** Apigee, MuleSoft, Kong and RedHat Camel K & 3Scale integrations.
- ❖ Developed over 10,000+ integration artifacts across BFSI customers: India (23), Elsewhere (11)

Certifications

ISO 27001:2022 and ISO 9001:2015, IBM Integration Technical/Functional, Red Hat OpenShift, Hashi Corp certified, Noname Advanced API Security, AWS, Cloud & Google Cloud.



What We Do?



IBM Practice



App
Connect



Data Power



API Suite



IBM MQ



Aspera



IBM Instana



IBM Sterling



No Name
Security



SPSS Statistics



WebSphere
App Server



RHEL



OpenShift

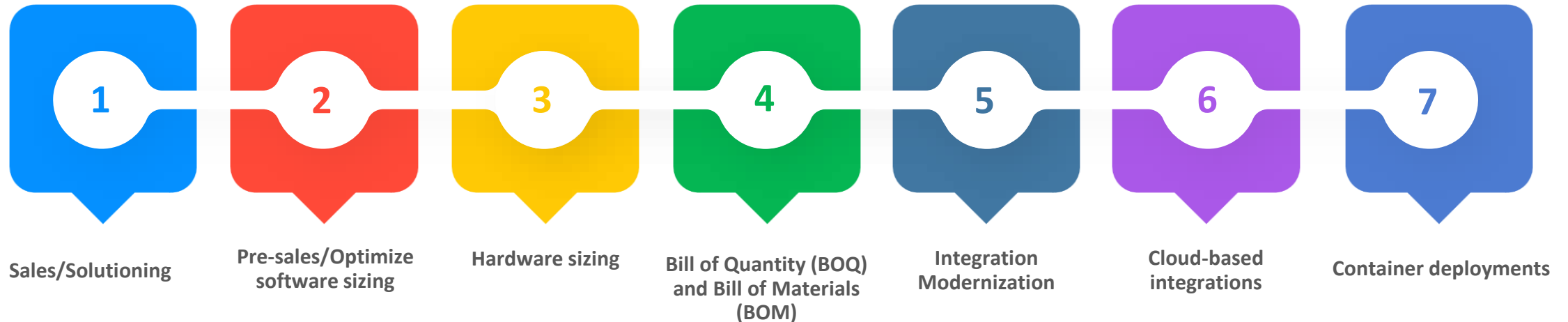


HashiCorp



Cloud Pak Integration

Middleware Service Offering



❖ CP4I Development

App Connect and API Connect development, Integration solution implementation – Data power Gateway

❖ Patching and Upgrade/Migration Services

Apply patches to a platform or component, Upgrade a platform, and Migrate an existing platform to new OS, or deployment type, or Upgrade a platform to the latest application version

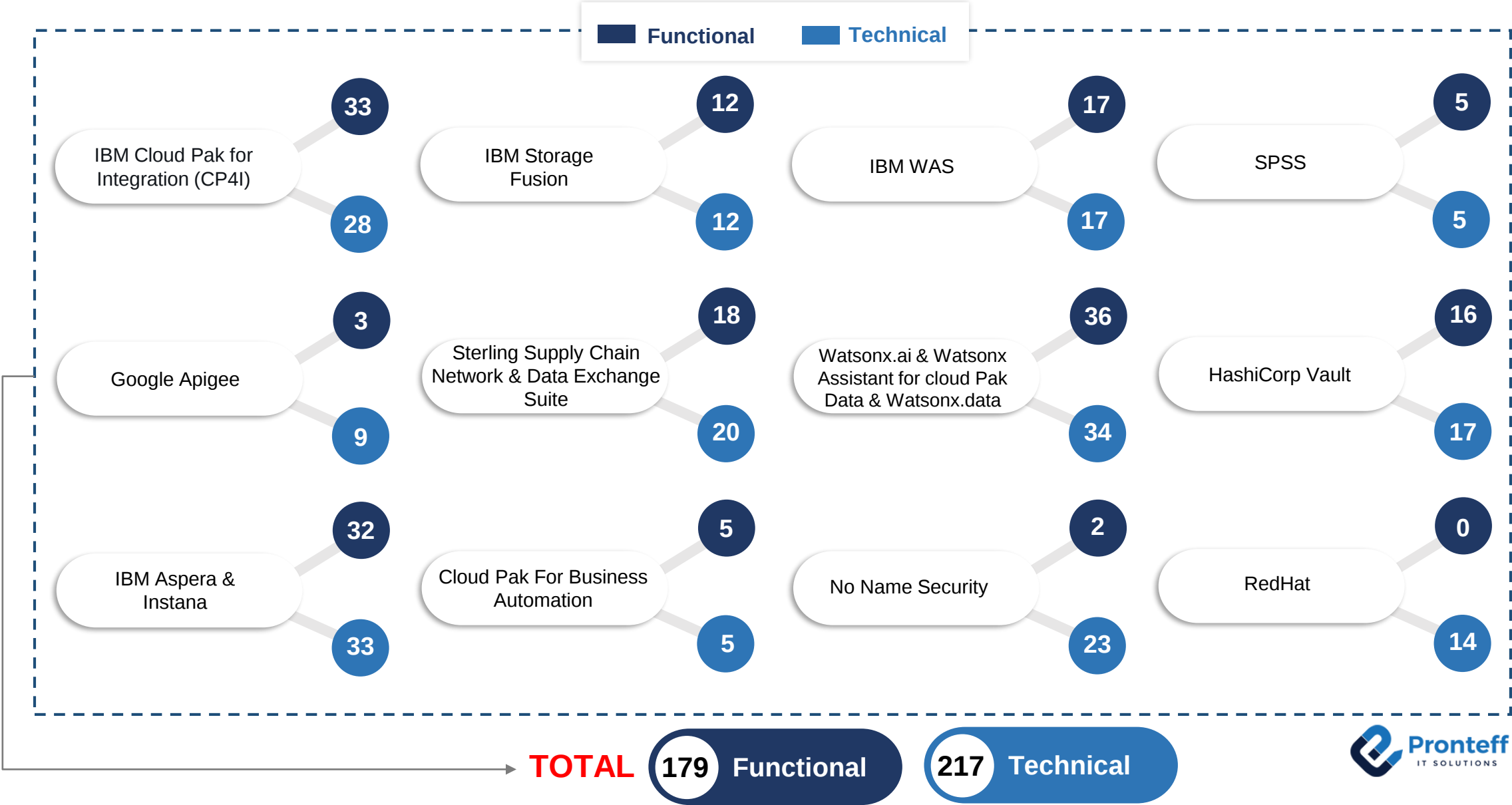
❖ Support & Maintenance Services

Manage operations, Handle Incident, Request, and change requests – ITIL Adherence Support existing and new integrations

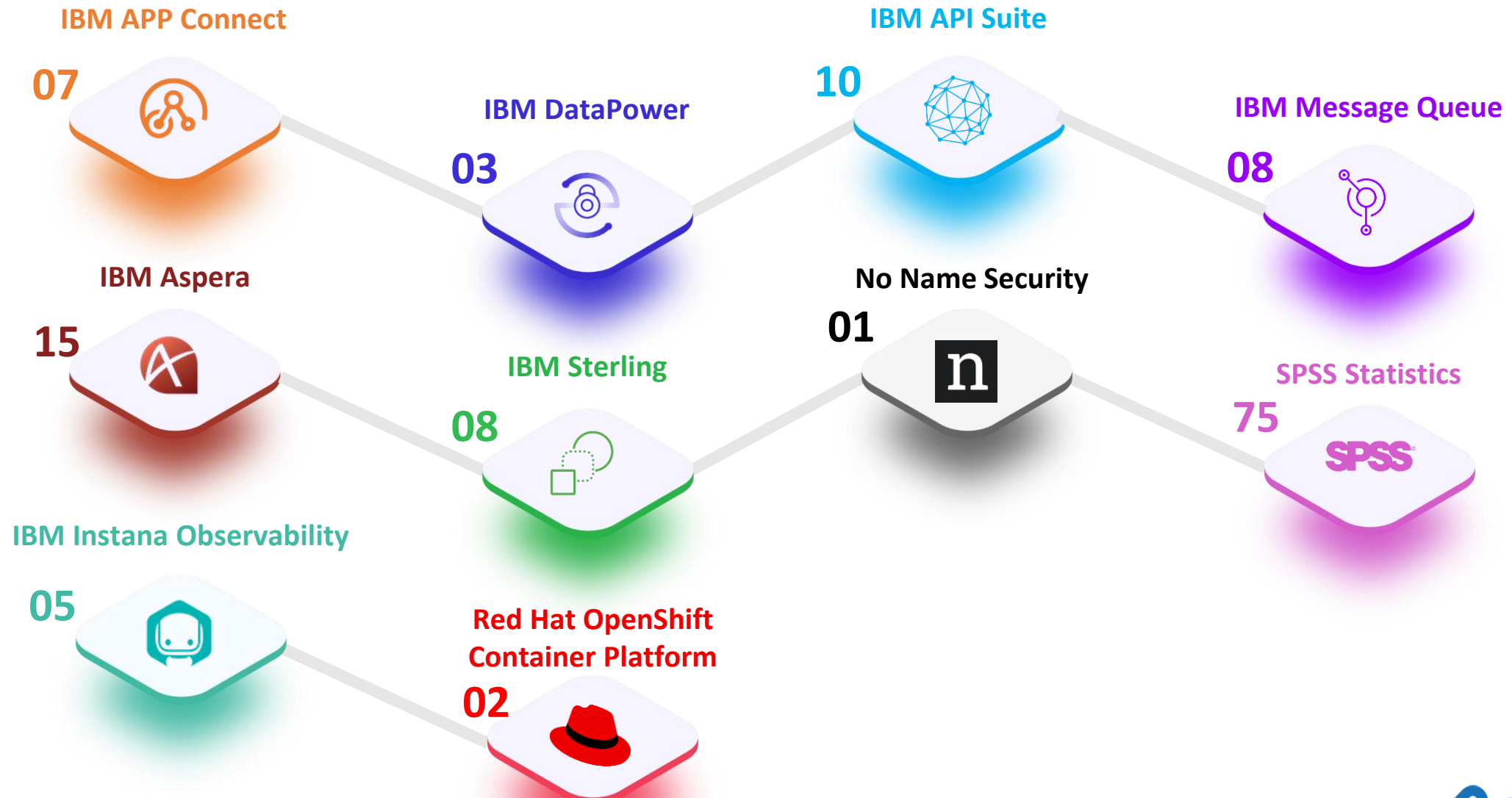
❖ Disaster Recovery Set up and Drills

Set up disaster recovery solutions Conduct regular drills to ensure preparedness

Professional & Technical Certifications



Implementations



Pronteff's Strengths

Integration Services

Expertise in BFSI and Media domains.

Customer references and use cases.

Running business operations for the last 8 years with over 110 strong

Niche service provider with a competent team and management.

Expertise in handling OpenShift/Kubernetes container platforms.

Implementations

Developed over 10,000+ integration artifacts across all customers.

Total IBM Middleware Customers: 33.

Total IBM Middleware Implementations: 36

Total BFSI customers: India (20), Elsewhere (11).

Achievements

Implemented CP4I on RedHat OpenShift and AWS ROSA Cluster.

One of the few partner to complete the maximum number of IBM Integration platform implementations.

Technology

- ❖ Partners with IBM and invests significantly in upskilling its consultants on the latest offerings of IBM's Hybrid Cloud Integration portfolio.
- ❖ Highly skilled associates in various OpenStack technologies, web development (React JS, Angular JS, Responsive solutions, PHP), and Mobile Cloud Apps.

Experience

- ❖ Experience in implementing IBM Instana and DB Merlin – IBM's Observability solutions in BFSI customers.
- ❖ Own dedicated labs and R&D team.

Solutions

- ❖ Developed and perfected frameworks (App Connect and API Manager) provided as part of every implementation.
- ❖ Custom DevOps Solution for App Connect and API Development.
- ❖ Developed own monitoring solution in ELK stack and "Js" framework for integration platform and certificate management module (implemented in two banks and being implemented at three others).

Success Stories

A leading public-sector bank with deep roots in India's financial history located in Mumbai

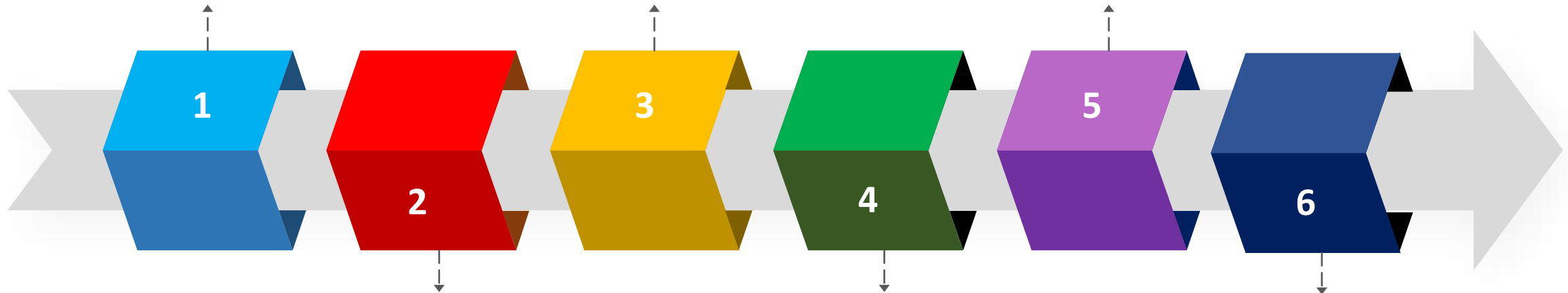
IT Foreign Office - Open Banking Implementation (IBM APIC V 2018.4.x)

A prominent private-sector bank headquartered in Kochi

Migration of IBM APIC Suite from V 5.x to V 10.0.3 Support and Maintenance of IBM Integration platform (APIC Suite and IIB).

A leading century-old logistics and maritime services firm headquartered in Mumbai

Support and Maintenance of IBM Integration platform (APIC Suite and IIB)



A trusted public-sector bank with a legacy of serving communities across India headquartered in Chennai

Implementation of IBM Integration Platform (APIC Suite V 10 & App Connect 12.x) Development of IIB Services and APIs

A well-established private-sector bank with deep roots in Tamil Nadu

Implementation of IBM Integration Platform (APIC Suite V 10 & App Connect 12.x) Development of IIB Services and APIs

A diversified financial services provider headquartered in Mumbai

Support, Maintenance and Development of IBM APIC and IIB



IBM API Suite

A well-established financial institution headquartered in Oman

Implementation, Support and Maintenance of IBM APIC Suite 2018.4.x.

7

A leading telecom provider, Bahrain

Support and Maintenance of IBM Integration platform (APIC Suite and IIB)

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A key player in Bahrain's banking sector, headquartered in Manama

Implementation of APIC Suite 2018.4.1.5 & Development of Wallet API's

10

A specialized financial services firm, headquartered in Mumbai

Implementation and configuration of IBM API Connect platform and deployment of 50 APIs in 2 phases and continuous dev support for more than 200 APIs and admin support for internal systems.



IBM API Suite



A private-sector bank with its headquarters in Karnataka operates over 100 branches across Bangalore

"Implementation of IBM Integration Platform (APIC Suite 2018.4.x & App Connect 11.x) Development of IIB Services and API's"

A well-established banking institution headquartered in Chennai

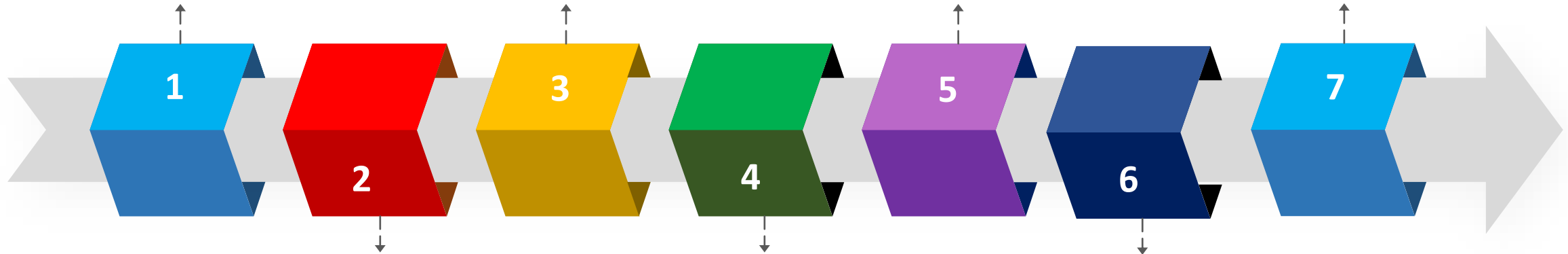
Implementation of IBM Integration Platform (APIC Suite V 10 & App Connect 12.x) Development of IIB Services and API's

A leading century-old logistics and maritime services firm headquartered in Mumbai

Support and Maintenance of IBM Integration platform (APIC Suite and IIB)

A diversified financial services provider headquartered in Mumbai

Support, Maintenance and Development of IBM APIC and IIB



A financial services provider catering to automotive customers in Bangalore

Implementation, Support and Maintenance of IBM App Connect V 11.x

A prominent private-sector bank headquartered in Kochi

Support and Maintenance of IBM Integration platform (APIC Suite and IIB)

A modern financial institution headquartered in Bangalore

Support and Maintenance of IBM Integration Bus, WAS and MQ



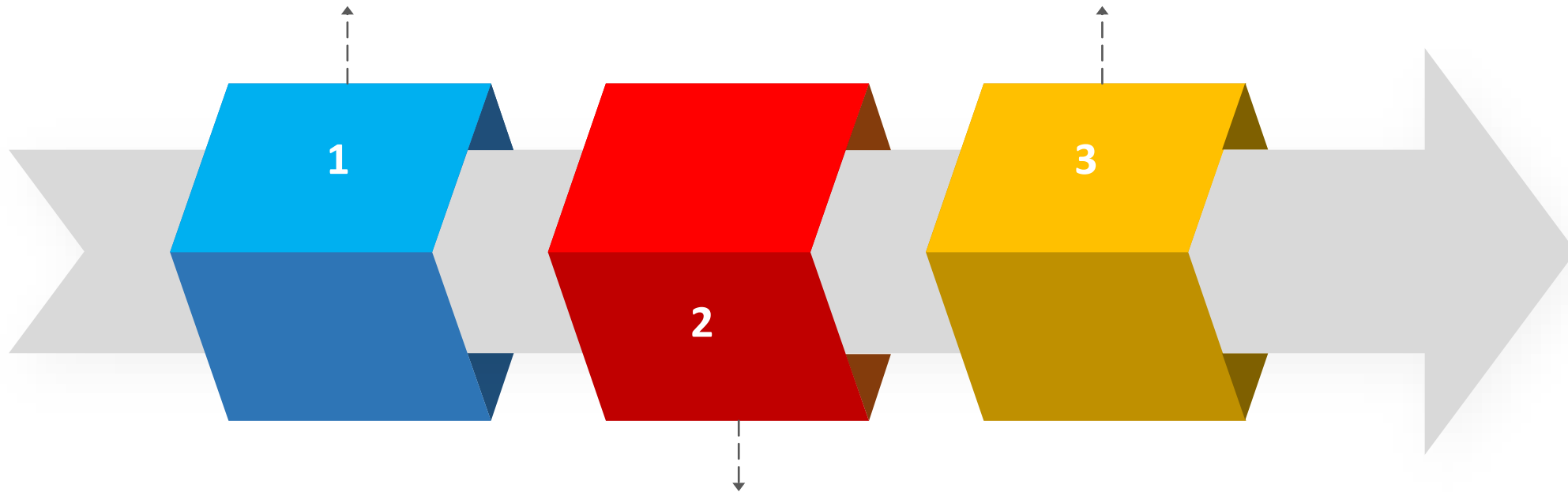
IBM App Connect

**A private-sector financial institution
headquartered in Mumbai**

Implementation of DataPower (API
Gateway) V 10, API Development IBM
MQ, WAS

**A well-established financial
institution headquartered in Oman**

Implementation of Physical Data Power
Appliance X2



IBM Datapower

**A government-backed electronics
powerhouse headquartered in
Hyderabad**

Implementation of IBM DataPower WAS
and MQAdvanced

An airline headquartered in Kuwait

A multinational technology company with operations in the United States

A private-sector bank headquartered in Mumbai operates several branches across Chennai

A U.S.-based real-time payments platform has partnered with financial institutions and core processors

Migration and Support of IBM MQ Advanced

Upgraded MQ version and created HA architecture for three MQ sites

Implementation of DataPower (API Gateway) V 10, API Development IBM MQ, WAS

Implementation of Payment Processing platform for clearing house on IBM MQ

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A private-sector financial institution headquartered in Mumbai

A socially responsible financial institution based in New York City offers banking services through multiple branches across the U.S.

A private-sector bank with its headquarters in Karnataka operates over 100 branches across Bangalore

A government-owned enterprise based in Hyderabad specializes in designing and manufacturing advanced electronic systems



Support and Maintenance of IBM MQ Advanced and WAS

Upgraded the MQ version and updated three MQ environments with tight deadlines

Implementation of IBM MQ Advanced

Implementation of IBM DataPower, WAS and MQ

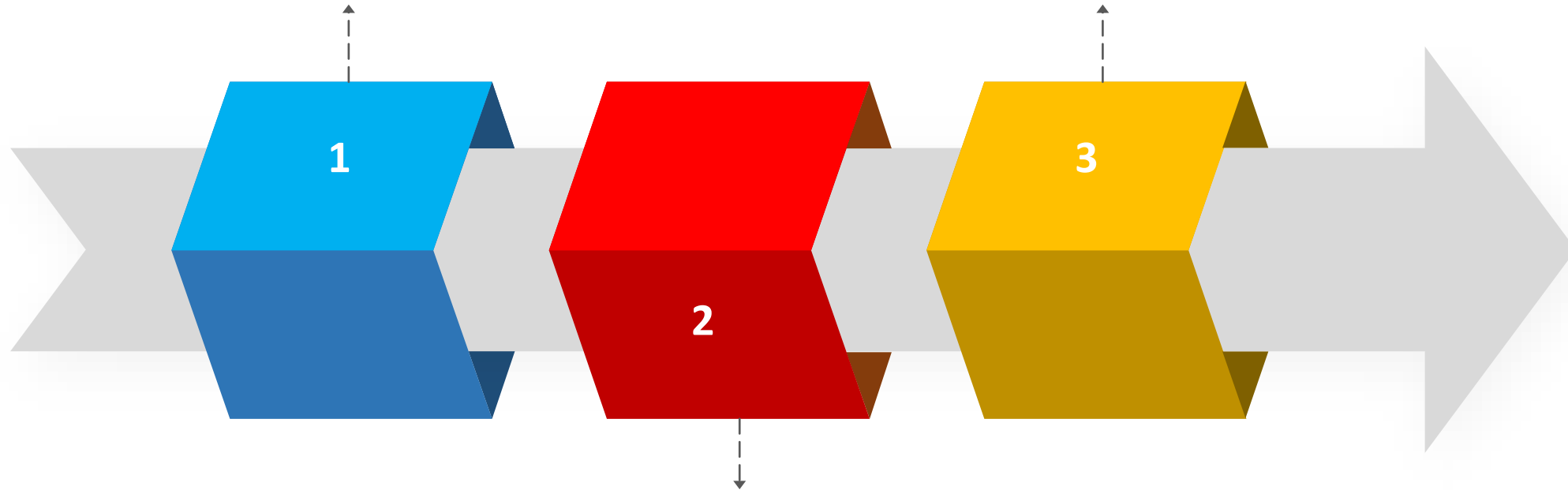
IBM Message Queue

**A prominent private sector bank,
Headquartered in Mumbai**

Red Hat OpenShift Container Platform
with ODF setup and App Connect and
API Connect solution components..

**A Chennai-based financial institution that began
as a microfinance lender and transitioned into a
small finance bank**

Implementation of Akamai Noname Security Solution,
ensuring real-time threat detection and mitigation. This
proactive move has fortified customer data protection
and accelerated the bank's digital transformation
journey.



Red Hat OpenShift

&  **Security**

**A well-established private sector
bank in India, headquartered in
Tamil Nadu**

Red Hat OpenShift Container Platform
with ODF setup and App Connect and
API Connect solution components and
continuous support..

A leading pharmaceutical and life sciences company based in India.

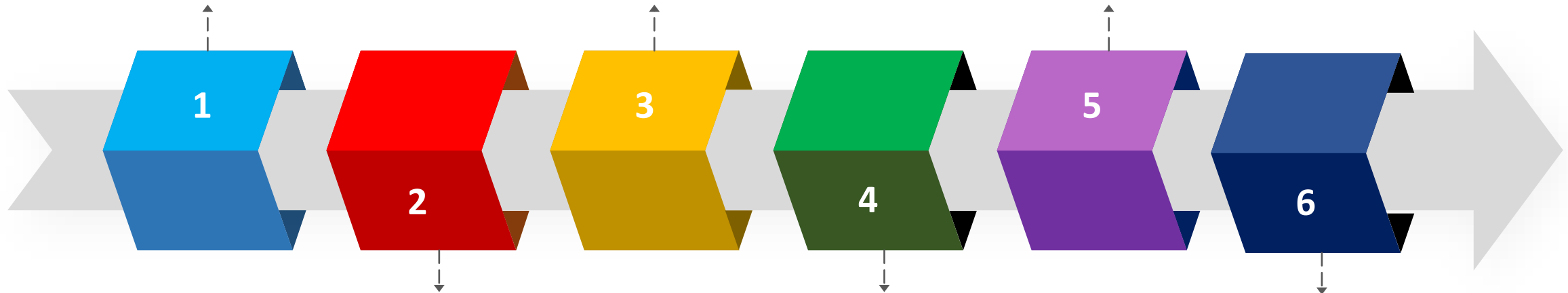
Software Sale and Support of IBM Aspera, High Speed and Secure File Transfer platform

An iconic American fashion brand known for its timeless elegance and lifestyle collections.

Migration of IBM Aspera HSTS platform and closing the VA points.

Oman's financial regulator, responsible for currency and economic stability.

Implementation of IBM Aspera, High Speed and Secure File Transfer platform



A prestigious research-intensive university located in Melbourne, Australia.

Solution and Implementation of IBM Aspera, High Speed and Secure File Transfer platform

A premium carmaker in India merging German engineering with luxe design.

Implementation of IBM Aspera HSTS platform and closing the VA points.

A leading Hindi-language entertainment channel in India

Solution, Software sale, Implementation and Support of IBM Aspera, High Speed and Secure File Transfer platform



IBM Aspera

**A digital news platform offering
24x7 multilingual coverage across
India.**

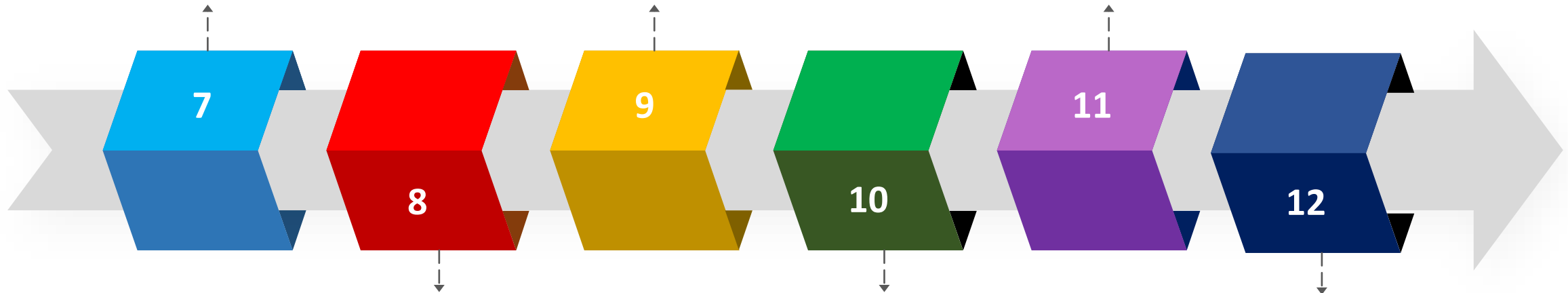
Solution, Implementation and Support
of IBM Aspera, High Speed and Secure
File Transfer platform

**South African distributor of pro
audio gear.**

Solution, Software sale and
implementation of IBM Aspera, High
Speed and Secure File Transfer platform

**Indian animation studio creating
global 3D films.**

Solution, Software sale and
Implementation of IBM Aspera, High
Speed and Secure File Transfer platform



**A cloud-native media tech firm for
content management and
broadcast.**

Solution, Software sale and
Implementation of IBM Aspera, High
Speed and Secure File Transfer platform

**Indian media giant spanning TV,
film, and digital.**

Solution, Software sale and
Implementation of IBM Aspera, High
Speed and Secure File Transfer platform

**Indian media network behind Epic,
a Hindi infotainment channel.**

Solution, Software sale and
Implementation of IBM Aspera, High
Speed and Secure File Transfer platform



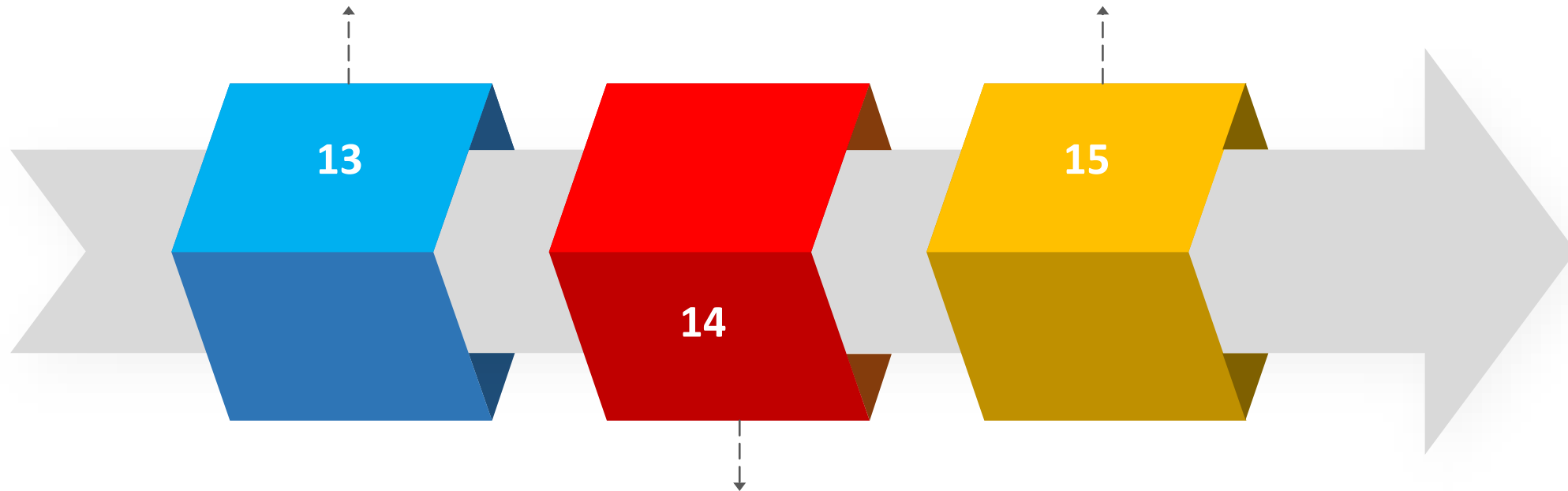
IBM Aspera

A global product engineering and digital services company, with its roots in India and a strong international presence.

A global leader in management consulting, known for redefining strategy and driving cross-industry transformation.

Aspera Point-to-Point – Installed on both Pune & Gillig endpoints to ensure secure, high-speed transfers.

Solution, Software sale and Implementation of IBM Aspera, High Speed and Secure File Transfer platform



IBM Aspera

A premier post-production studio crafting high-impact visuals for film, ads, and digital media.

Solution, Software sale and Implementation of IBM Aspera, High Speed and Secure File Transfer platform



India's leading job portal for career opportunities.

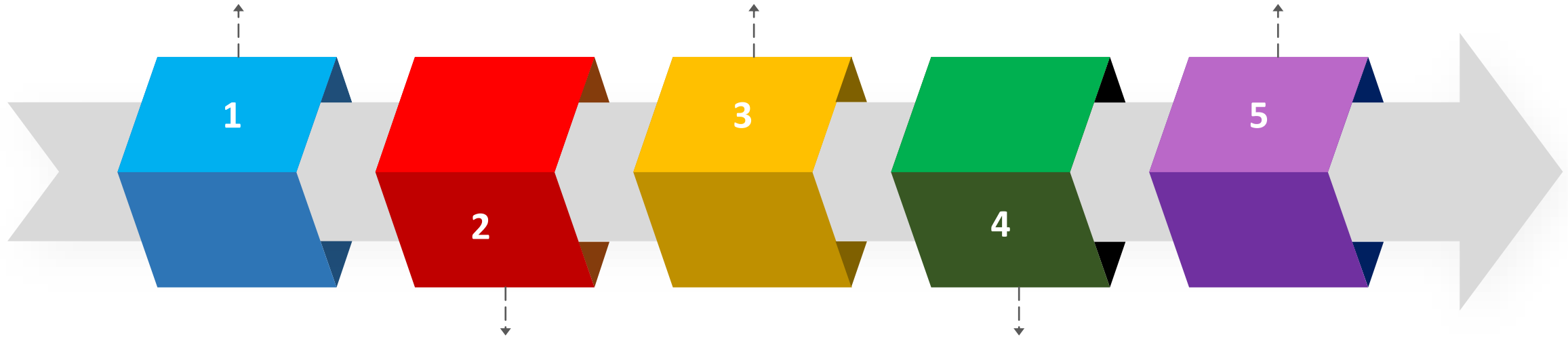
Implemented on-premise IBM Instana platform, installed agents on Azure Kubernetes cluster, integrated Instana with MS teams. Technologies integrated are: Java, Python, Perl, PHP, Sprintboot, Tomcat, Apache, Nginx, MySQL, MongoDB, PostgreSQL, Aerospike and Redis.

Vehicle finance provider operating in India

Implemented SaaS solution on IBM Cloud. Installed agents on Micro services, Angular, Node.js, Java, Oracle, MySQL, MQ, Nginx, .NET and Tomcat

A leading credit card issuance and processing unit located in Mumbai

Implemented on-premise IBM Instana platform, installed agents on Azure Kubernetes cluster, integrated Instana with MS teams. Full-Stack Observability – Traced slow SQL queries, caching issues & API calls. Automated Alerts & Incident Detection – Proactive issue resolution.



**IBM Instana APM
Observability**

Kerala-born conglomerate with impact across sectors.

Implemented SaaS solution on IBM Cloud. Installed agents on Micro services, Angular, Node.js, Spring boot, MySQL, MSSQL, RabbitMQ, Nginx, .NET and Tomcat

A Hyderabad-based company that's redefining how photography services are delivered.

Implemented on-premise IBM Instana platform, installed agents on Azure Kubernetes cluster, integrated Instana with MS teams. Full-Stack Observability – Traced slow SQL queries, caching issues & API calls. Automated Alerts & Incident Detection – Proactive issue resolution.



A prominent private sector bank, Headquartered in Mumbai

Solution, Software sale, Implementation and support of IBM Sterling MFT Solution, Advanced edge security for data exchange.

A major private sector bank, Mumbai

Implementation of IBM Sterling MFT Solution, Data Transformation, Integration with interfaces, and advanced edge security for data exchange, Support and maintenance

A precision engineering and manufacturing firm, Pune.

Software sale and support of IBM SCBN

A leading pharmaceutical and consumer healthcare company, India

Software Subscription & Support Reinstatement, Support of IBM Sterling SCBN

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A diversified automotive and engineering group, Chennai

Solution, Software sale, Implementation and support of IBM Sterling B2B, OFTP Data Exchange

A pivotal force in the Faster Payments ecosystem, powering smooth and instantaneous financial transfers.

Connect: Direct (also known as IBM Sterling Connect: Direct) is a high-performance, secure file transfer solution designed for automated, point-to-point data exchange between enterprises.

A niche IT services provider, Mumbai

Software sale and support of IBM SCBN

A global fintech solutions provider, Mumbai

Solution, Software sale, Implementation and support of IBM Sterling MFT Solution, Advanced edge security for data exchange.



IBM Sterling

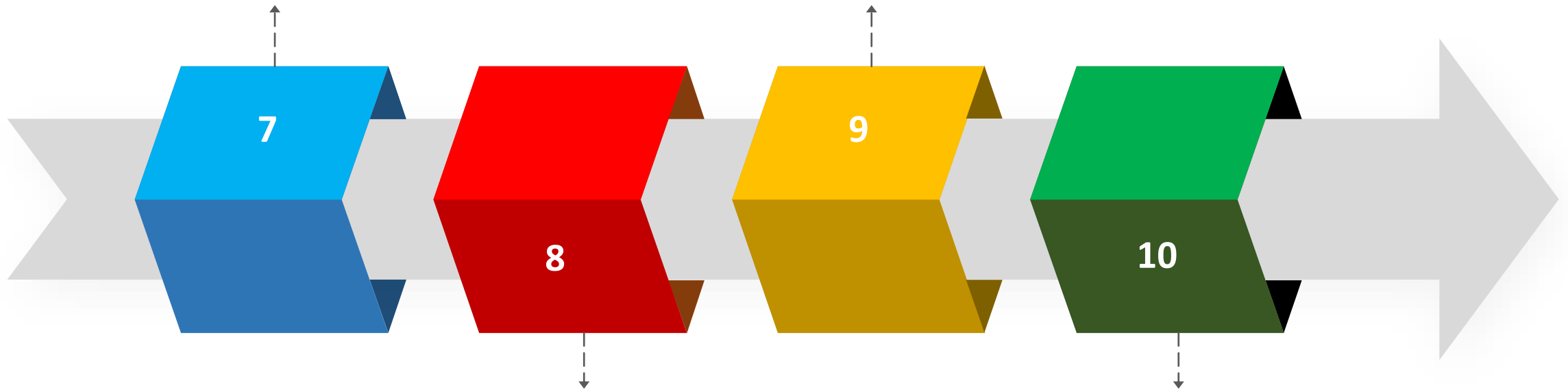


A premier engineering institute,
Warangal

SPSS Statistics AMOS, Premium.

A business management software
brand, India

SPSS Statistics Base, (Add-on) Custom
table, advanced statistics



SPSS

IBM SPSS Statistics

A historic institute of technology,
Varanasi

SPSS Statistics Premium 1 user

A mobile tech and content
discovery innovator.

SPSS Statistics Base, (Add-on) Custom
table, Advanced Statistics

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